

EA CONNECT · TECHNOLOGY WITH A HUMAN POINT OF CONTACT

A more personal round. A more connected team.

Configure the experience around your members, guests and staff, not the other way around. EA's proposed approach combines hands on onboarding, club specific content and direct coordination for events and service needs.

PROPOSED PACKAGE ALLOCATION ¹	PER CART / MONTH	72-CART MONTHLY	36-MONTH SUBSCRIPTION
Essentials · fleet visibility & onboarding	\$25	\$1,800	\$64,800
Club Experience · golf & guest workflows	\$40	\$2,880	\$103,680
Signature · tailored event & support planning	\$55	\$3,960	\$142,560

¹ Draft packaging and allocations, not an approved product price list or SLA. Final feature entitlements, launch scope and support hours require agreement. \$300/cart installation (\$21,600) is already in equipment pricing. Cellular allowance is included in EA Connect. Third party software and custom integrations are separate unless expressly included. Subscriptions are operating charges, not included in the rental illustration.

Pilot demonstrated foundation

- Cart GPS / last seen visibility and zone warnings.
- Yardages, digital scorecards and games: Skins, Wolf and tournament play options included in the proposed Club Experience / Signature scope. Final modes and live event setup validated at rollout.
- Fleet software for messaging, dispatch, service tickets and trip history; site end to end acceptance required.
- Course content, branding, menus and staff workflows configured with EA.

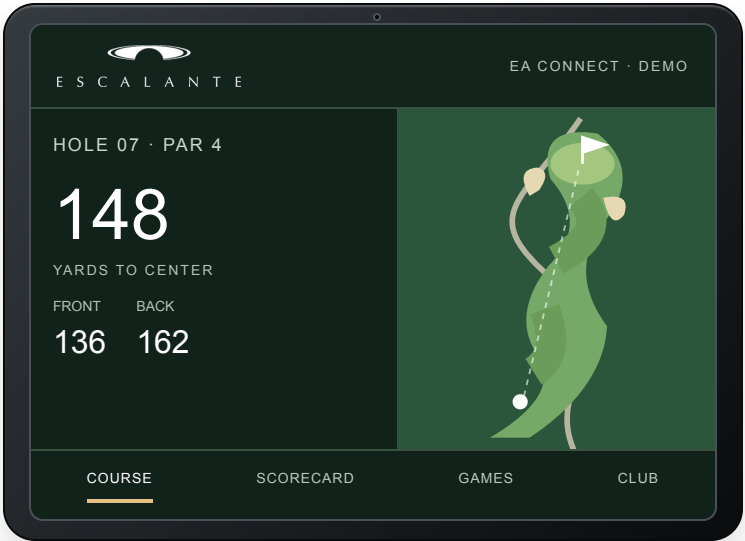
Scope before promising

- Tee time booking, check in and tee times on cart: dependent on tee sheet vendor access and integration.
- Food / beverage and POS/payment workflows: configuration and integration acceptance required.
- Automated pace monitoring and live battery data: integration / hardware scope to confirm.
- Zone warnings are not physical speed enforcement. Controller integration and validation are separate. No autonomy commitment.

Pilot evidence is not a production acceptance certificate. Final features, coverage, device compatibility, data handling and support obligations must be validated for this property before launch.

HANDS ON SUPPORT · CLUB SPECIFIC EXPERIENCE

Built around the way
your club operates.



Illustrative screen layout, not a production screenshot, measured course data or proof of a deployed Escalante integration.

From opening day to member events

Proposed onboarding includes a named EA coordination contact, approved club content, staff workflow planning and training. Event support can cover welcome messages, tournament content and service coordination within the agreed scope. Signature includes enhanced planning, not unlimited custom development or guaranteed 24/7 support.

A member ordering experience that stays on brand.

A proposed club approved ordering link on your website lets members choose approved models, colors and course compliant options. Orders route to EA for confirmation, payment and delivery coordination, giving the pro shop a simple place to direct members.

EA and the club would agree a referral fee or revenue share in writing. Rate, tax treatment, approved products, fulfillment territory and customer data handling remain TBD. This is a proposed program, not a live ordering integration.

- EA2 Golf ↗
- EA4R+ ↗
- EA4F+ ↗
- EA6R+ ↗
- EA4×4 ↗

Retail and fleet prices increase January 1, 2027. Quoted fleet equipment pricing is protected only by an MPA signed by both parties by November 15, 2026, for the agreed quantities and specifications. Member orders are separate from the fleet estimate.

Sales: Paul Kimchi · 1-847-373-6124

EA CARTS × ESCALANTE GOLF · Estimate · October 16, 2026 · Review window ends November 15, 2026

Exact club, contracting entity and delivery address to be confirmed. Co branding is a presentation concept, not an approved partnership announcement.