

ESTIMATE EA ESC-72 · REVISION 07

72 carts. Every cost visible.

Prepared for Escalante Golf · Texas property to be confirmed. Proposed base cart: \$12,998, plus \$300 technology installation per cart. Pricing reflects the proposed fleet specification.

EQUIPMENT / ALLOWANCE	QTY	UNIT	EXTENDED
EA2 Golf · proposed custom fleet specification	72	\$12,998	\$935,856
EA Connect technology installation · one time	72	\$300	\$21,600
Texas freight allowance · final route quote required	72	\$250	\$18,000
Tow equipment / engineering allowance · not final	1	\$4,000	\$4,000
Draft equipment subtotal · before tax			\$979,456

36-month lease · illustrative only

SEPARATE CASH FLOW ITEM	PLANNING AMOUNT
Equipment rental only · 36 payments	\$24,628.90 / month
Total of 36 rounded rentals · not a purchase payoff	\$886,640.40
EA Connect · proposed Club Experience tier	\$2,880 / month
Cellular allowance	Included in EA Connect
Baseline monthly planning total · before tax	\$27,508.90 / month
Optional EA service · one 8-hour day/week · parts excluded	\$5,400 / month
Monthly planning total with optional weekly service	\$32,908.90 / month

Rental illustration = \$979,456 × historical comparable monthly funding factor 0.0251454937. This is not a current lender quote, an APR, a guaranteed residual or an Escalante approval. The rental total is lower than equipment cost because this is a historical lease factor illustration, not full amortization to ownership. Final lender underwriting may produce materially different results.

First rental assumed payable in advance and included in the 36 payments, not an additional 37th payment. Final commencement, acceptance, taxes, fees, security deposit and payment timing must be set by the lender.

Sales: Paul Kimchi · 1-847-373-6124

EA CARTS × ESCALANTE GOLF · Estimate · October 16, 2026 · Review window ends November 15, 2026

Exact club, contracting entity and delivery address to be confirmed. Co branding is a presentation concept, not an approved partnership announcement.

Financing assumptions & fees

Validity and price protection. This estimate expires November 15, 2026, 30 days after issue. Retail and fleet prices increase January 1, 2027. Quoted equipment pricing is locked for the agreed quantities and specifications if EA Carts and the customer execute a Master Purchase Agreement (MPA) incorporating this estimate on or before November 15, 2026. Changes to quantities, specifications or scope are separately quoted. Lender rates, financing charges, taxes and third party charges are not locked by this estimate. The executed MPA governs the transaction.

POTENTIAL FINANCING CHARGE · SEPARATE FROM RENTAL	STATUS / ILLUSTRATION
Documentation / administration; security deposit	TBD by lender; not assumed to be \$0
Interim funding / interest before lease commencement	Not included in monthly rental
Illustrative interim scenario ONLY	7.00% assumed rate × \$489,728 × 6/12 = \$17,140.48 total; \$2,856.75 monthly equivalent
Rate status	7.00% is a modeling assumption, NOT a verified current prime rate or offered rate. Actual advances, dates and day count apply.
Potential end of term per unit charge	\$195 × 72 = \$14,040, only if required by final lender documents; applicability TBD
End purchase / return / renewal	FMV or other purchase option, return charges and notice requirements TBD. Ownership and replacement are not automatic.

Customization boundary. Pricing uses EA's existing designs with the listed color, upholstery and logo touches, subject to final approval. A fully custom dash, new tooling, redesigned components, specialty finishes or extra technology are separately quoted. Design, engineering, testing and production fees may apply. Examples are not all included.

Clear assumptions. No financing approval implied.

This is a nonbinding discussion estimate, not an accepted order, lease offer or credit approval. Equipment price protection requires an MPA signed by both parties by the expiration date. Financing, availability and third party charges remain subject to confirmation. Any extension requires mutual written agreement.

Proposed purchase terms: 50% deposit (\$489,728) and 50% before or at delivery, subject to the executed agreement and lender funding structure. Do not assume a deposit is in addition to a fully funded lease. Deposit becomes nonrefundable once the manufacturer order is placed under the proposed terms. Production planning allowance: approximately 150 to 180 days after cleared deposit and final build approval; shipping, acceptance and delivery dates remain uncommitted.

Proposed warranty: one year of eligible cart parts coverage; labor and routine service excluded unless separately agreed. Battery, frame, leased fleet eligibility and claims procedures require the final written warranty schedule. No unlimited battery replacement or blanket lifetime fleet coverage is represented.

Taxes, insurance, permits, site electrical work, charging infrastructure, unlisted accessories, lender fees, interim financing, residual/purchase price, return freight, excessive wear and legacy fleet obligations are excluded unless expressly itemized. No existing Club Car lease payoff, early termination or trade allowance is included.

Service allowance is labor only: one scheduled eight hour day/week at \$5,400/month; parts and consumables excluded. Two days/week modeled at \$10,800/month, subject to a tailored quote. Extra work and travel outside agreed scope are separate.

Optional removable enclosures: \$1,700 per cart, \$122,400 for 72, not included in the base estimate. Designed for the club to install and remove. EA labor for each installation or removal is extra and is not included in the service package.

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